

SMA ENERGY SYSTEM LARGE SCALE

## My Investment. Our Grids. Our Climate.

Make your energy investment ready for the grids of the future.



Generate solar power and use it effectively



Store energy and use it broadly



Manage and connect energy



Grid independence with solar power



Stabilize grids and generate revenue



Power conversation for hydrogen applications

## Lage scale energy solutions by SMA

#### Clean energy and stable grids for future generations

The world of energy is changing. Diverse interconnected power plants are driving the energy transition forward. Digital technologies are creating completely new opportunities and possibilities for market participants to shape the energy transition. With 40 years of energy experience, SMA is uniquely qualified to navigate and shape this complex landscape. Let's partner up and achieve your investment and sustainability goals together.



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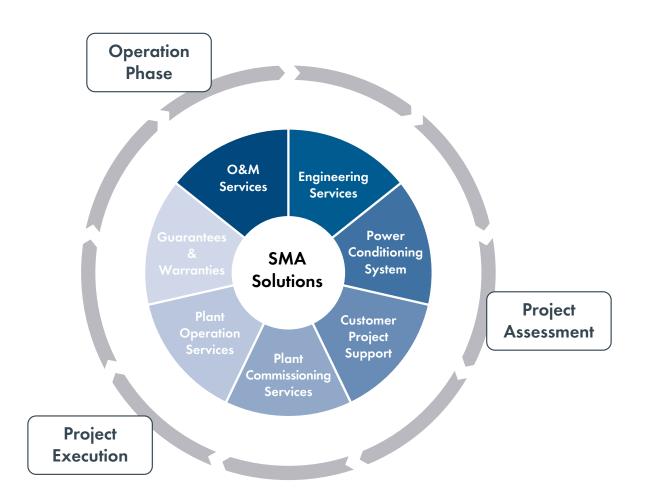
Power conversion for hydrogen applications

### New business models require new applications

As the energy market becomes more and more complex, it also becomes vital to anticipate future developments, needs and functionalities. One thing is certain: in the highly dynamic energy market of the future, seamless integration of different systems will be crucial. Whether you want to form grids, facilitate black starts or ensure an uninterruptible power supply, system integration will play a major role.\*

#### One system. Everything from a single source

With the **SMA Energy System**, you receive a customized solution for your specific investment objectives: optimize energy yields, link energy sectors and manage them intelligently. The portfolio is supplemented by convenient service solutions. The longevity of our equipment ensures the sustainability of your SMA Energy System over a long period of time. Best of all, with the SMA Energy System and its modular design, you are ideally equipped for future requirements.



\*The availability of products and services may vary from country to country.





### Generate solar power and use it effectively.

#### Maximum profitability and reliability

The **SMA Energy System** stands for longevity, maximum performance and top quality. Highly integrated solutions for PV power plants with varying system structures provide you with maximum flexibility in implementation and options for expansion at all times. That gives you the highest possible yields for over 20 years and guarantees maximum return on investment.



Medium Voltage Power Station UP

#### The core of your SMA Energy System Large Scale

The SMA Medium Voltage Power Station (MVPS) offers the highest power density in a plug & play design, which is suitable for global use. Rely on the most robust, technically advanced and internationally certified hardware for power conversion in any climate. As one of the first truly global systems, it is the ideal choice for next-generation PV power plants operating at 1,500 VDC.

- Sunny Central UP, our most powerful inverter with up to 4,600 kVA, is the heart of the MVPS UP
- Easy transport with a CSC-compliant container
- Pre-installed components
- Minimum O&M requirements
- Integrated switchgear and transformer
- Maximum design flexibility









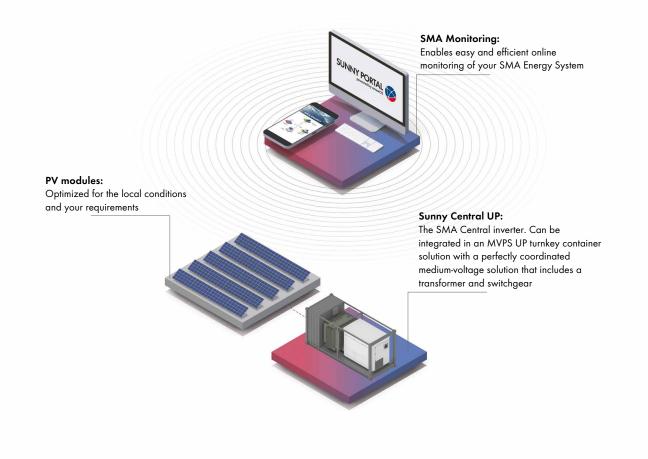
Quick profit

Increased competitiveness

No commodity price risk

## SMA offers a fitting solution for every project

A centralized system layout is ideally suited for large-scale, ground-mounted PV projects. A few large central inverters are used here.







## Store energy and use it broadly.

#### Smart energy storage for higher ROI

The SMA Sunny Central Storage UP battery storage system allows you to store and use energy flexibly.. This enables you to manage peaks in demand, stabilize grid voltage and reduce energy costs considerably. The battery storage systems increase the efficiency of your power plant and perform important grid management functions. Grid frequency fluctuations are avoided thanks to smart plant control with the Power Plant Manager and grid voltage is restored in seconds.



SMA Sunny Central Storage UP battery inverter

#### Solar power available day and night

The Sunny Central Storage UP battery inverter stores energy in highvoltage batteries and makes it available as required. It can be used flexibly in both PV and hybrid systems. Its intelligent OptiCool cooling system ensures smooth operation, even in extreme ambient temperatures.

- Extremely efficient with a power output of up to 4,600 kVA
- Can store and discharge energy within milliseconds
- Suitable for continuous power in power plants in any climate
- Enables dynamic grid support



Supplies renewable energy 24/7



Compensates for load peaks with stored power

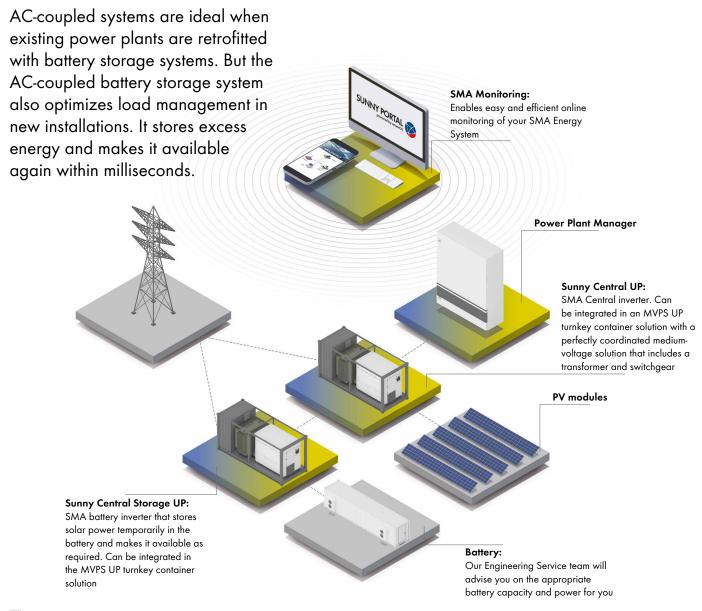


High flexibility through extremely fast charging/ discharging



#### Additional profit maximization

#### **AC-coupled systems**







#### **DC-coupled** systems

DC-coupled systems are ideally suited for the new installation of large PV power plants with Sunny Central 1,500 V technology. Here, the battery and PV array are connected to the central inverter on the DC side, and excess solar energy is fed directly into the battery in a particularly efficient manner.



SMA DC-DC Converter

#### Greater efficiency for large PV power plants

The SMA DC-DC Converter allows designers to increase their PV power plant's yields by oversizing the DC array without compromising energy losses. The inverter can intelligently control the flow of power for many different use cases. The stored energy can be fed in at attractive times, for example, in the morning or at night, to achieve a better price point for the energy.

- Up to six DC-DC converters can be connected and operated simultaneously with the Sunny Central inverter
- Intelligent power flow control of the system via the Sunny Central
- Step-up/step-down converter with battery charge/discharge function
- Enables new business models with stacked revenue streams



Supplies renewable energy 24/7



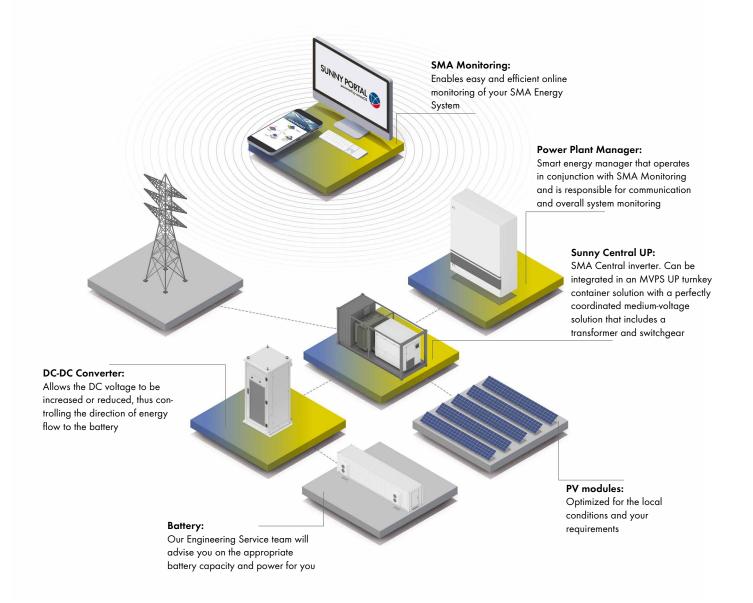
Compensates for load peaks with stored power



High flexibility through extremely fast charging/ discharging



Additional profit maximization







# Manage and connect energy.

#### Intelligent energy management

The **SMA Energy System Large Scale** combines all the energy flows and system components in your PV power plant to create a single, all-encompassing system. This enables smart energy management across different sectors.



Power Plant Manager

#### The brain of your SMA Energy System Large Scale

Together with Sunny Portal powered by ennexOS, the Power Plant Manager is the central system of your SMA Energy System Large Scale and intelligently manages all energy flows.

- Controls generation power and optimizes energy flow
- Controls active and reactive power as necessary
- Supports voltage and frequency control
- Records, analyzes and visualizes relevant data in Sunny Portal



Save on generator and diesel costs



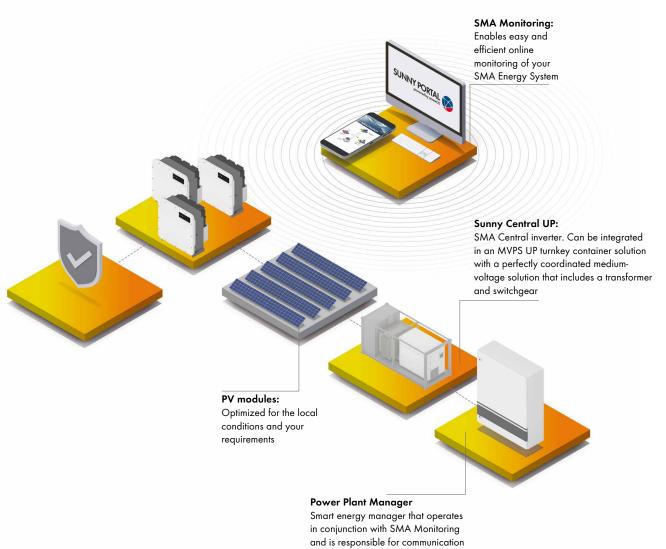
Central interface for data overview and analysis: Sunny Portal



Easy monitoring and control of large-scale PV power plants



Remote access: reduced service costs and increased security







# Grid independence with solar power.

#### Off-grid energy worldwide

Battery storage systems provide remote regions with a reliable supply, covering up to 100% of their needs with sustainable energy and reducing harmful emissions. With their grid-forming properties, the SMA Sunny Central Storage battery inverter and the intelligent SMA Power Plant Manager plant control ensure that utility grids are 100% stable and guarantee an all-round supply that conserves resources.



Power Plant Manager

#### Manage energy and digitalize power plants

By intelligently managing all energy flows within a micro-grid, the Power Plant Manager enables a 100% renewable energy supply.

- Keeps reserve power available
- Establishes grid-forming operation including black start in the event of utility grid failure
- Secures a back-up power supply



Green energy supply 24/7 anywhere in the world



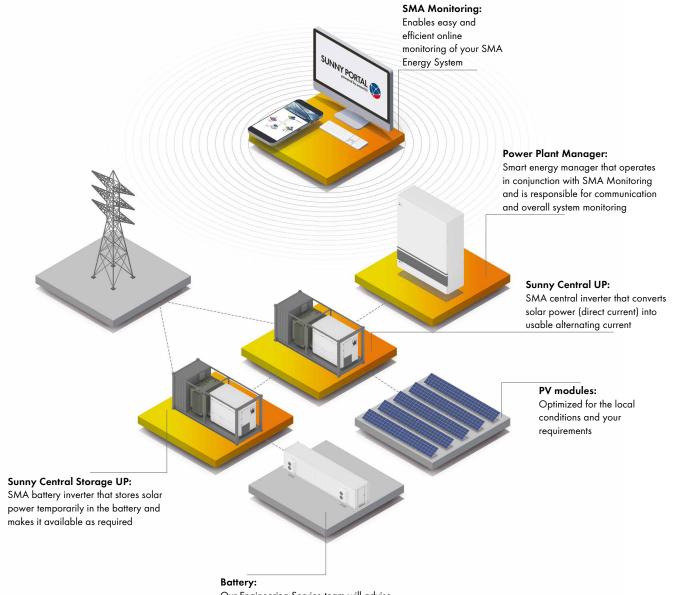
Save on generator and diesel costs



Integrate solar energy optimally into existing infrastructures



Reliably comply with CO<sub>2</sub> and other environmental regulations



Our Engineering Service team will advise you on the appropriate battery capacity and power for you





## Stabilize grids and generate revenue.

Energy storage plants with SMA Grid Forming Solutions enable the energy transition and are multi-purpose assets for future generations. They are taking a leading role in grid stabilization as conventional power plants are increasingly phased out.

#### **Grid Forming Energy Storage**

In a power system that is 100% powered by renewable energy, Grid Forming will be the hallmark of grid quality and stability by contributing to

- Inertia
- System strength
- Short-circuit level
- System restoration
- Power system stabilizer
- Power quality

SMA offers solutions that enable innovative business cases for these new stability-related ancillary services. They can be used in various applications as well as stacked with other services such as energy arbitrage and traditional ancillary services such as frequency control. SMA Grid Forming Solutions also constitute an alternative to installing new transmission lines, as they enable existing power lines to be utilized more efficiently. This application is called Grid Booster. It offers public policymakers and network operators a remarkable way to cut costs and save time by eliminating the need to build time-intensive and expensive new transmission lines.

In this decade, energy storage plants will be deployed at a large scale to ensure a cost-efficient and secure supply of renewable energy to the world.

Owners of such assets have a lucrative business case and can enable the supply of electricity with low carbon emissions and low cost.



Enable reliable cross-continental energy exchange



Reduce the need for network reinforcement and redispatch measures



Provide stable grids powered by 100% clean energy

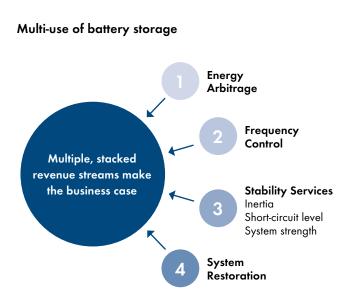


Guarantee security of supply

## Stabilization sells.

SMA Grid Forming provides stability for power systems to ensure the future supply of energy from entirely carbon-free sources.

Energy storage plants can now provide new stability-related ancillary services in place of conventional power plants. This opens up attractive business models for investors and alternative investment options for transmission system operators.



These stability services are inertia and system strength/short circuit current. The first major advantage is that these two services can be performed simultaneously. On top of that, the previous revenue streams of energy trading or frequency control can continue to run while the stability services are active.

The ability to stabilize power systems adds a lucrative new revenue stream for your project and further increases the return on investment.

Early adopters will in addition gain a favorable position in the network. The time to invest is now.





# Power conversion for hydrogen applications.

#### Green hydrogen – New market meets proven technology

The world's supply of energy is facing two major sustainability challenges: The increasing proportion of fluctuating renewable energies and reducing global CO<sub>2</sub> emissions in the industrial, mobility and energy sectors. The simple solution: Green hydrogen. Green hydrogen produced by electrolysis and renewable energy is 100 % CO<sub>2</sub> free, it can be stored and is key to de-carbonisation in major industrial processes such as refining, ammonia production, steel making and other chemical industries. Green hydrogen production with SMA Power Conversion Systems is the key to sustainable energy management of your hydrogen application.



SMA Electrolyzer Converter

#### The core of the SMA Energy System Large Scale for hydrogen applications

- With a capacity of up to 4.6 MW
- Patented SMA air-cooling system OptiCool
- Pre-commissioned plug & play solution including MV transformer and switchgear, auxiliary transformer for easy commissioning available
- Integrated IGBT technology makes harmonic filters or compensation units superfluous
- Electrolyzer type agnostic (PEM, alkaline, SOEC)



Modular design enables flexible project sizing



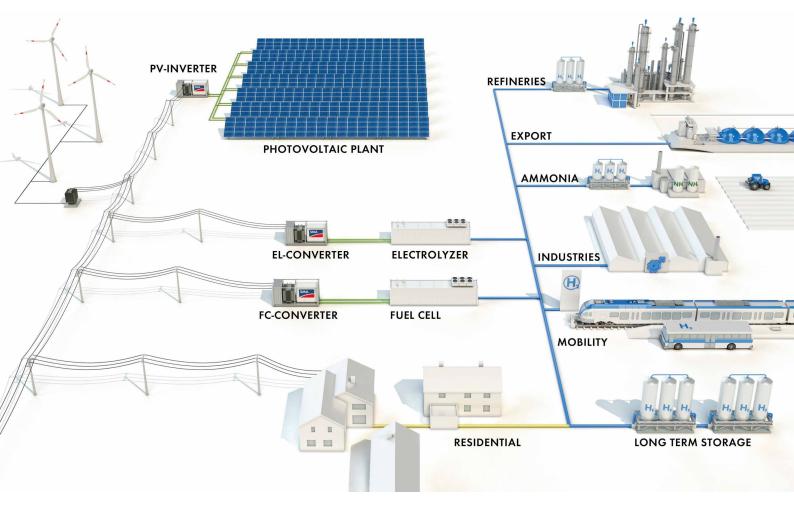
Low OPEX due to very high converter and connected transformer efficiency



Based on a technology platform with >30 GW global track record



Integrated IGBT technology enables high grid compliance and a lean plant design without additional filters or compensation units



## Global Track Record.

#### / Torrens Island, Australia: SMA solution secures energy yields

The Australian Energy Market Operator (AEMO) has finally lifted the generation caps imposed on five PV farms in West Murray with a total output of more than 350 MWp. This is all thanks to an innovative control software, developed by SMA experts, installed on all the inverters on the PV farms. The software was developed by SMA experts. Until SMA found a solution, the PV farms power generation was limited to only half of their maximum capacity output. « Where we started to work really intensively with SMA was when we tried to find a solution to the West Murray issue (...) an area with beautiful solar resources but very low levels of system strength. Together we were able to solve a major system security issue, and frankly, also a major commercial issue. »

Dr. Alex Wonhas, Chief for System Design, AEMO

« We found SMA a very good partner. Across a range of manufacturers, they generally performed the best. (...) They definitely pass the bankability test. One of the reasons (...) we chose their equipment as the heart of the power plant is for its longevity. »

John Cole CEO & Founder, Edify Energy



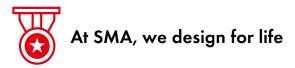


### Why SMA?



SMA is with you every step of the way. A dedicated and local team of engineers will be by your side to design and plan your installation. We also offer several service solutions that will ensure maximum operational reliability and profitability for your project. From preventive maintenance to quick mobilization of local engineers in the event of failure, SMA offers peace of mind to all its customers thanks to tailor-made maintenance and warranty contracts.

We also go the extra mile. Take our repowering service, for example. Our engineers optimize your plant architecture to make use of the latest technological possibilities, thereby ensuring your return on investment reaches its full potential.



Our inverters are designed to last for 20 to 30 years. How do we achieve this kind of longevity? It starts with selecting the right components. The most critical ones are produced in-house, other components are rigorously tested and selected. We only use the cream of the crop. Moreover, we also take good care of our (or your) electronics. With the OptiCool<sup>™</sup> system, temperature variation within our inverters is reduced to an absolute minimum, which increases lifespan.

But sometimes less is more. We aim to reduce the number of components in our installations, which means less opportunity for component failure and thus less downtime and lower maintenance costs. When we design our systems, we also take into account the increasing importance of cybersecurity in the energy market. Rest assured that, as energy systems increasingly become information systems, SMA is always thinking about the best way to keep its clients and their power plants safe.



## Sustainable in every way.

For 40 years, we have been building the sustainable power supply of the future with our products and solutions. We know all too well that sustainable power is not just about developing the right technologies. How this development takes place is at least as important. That is why we take a resolute stance.

We protect the environment and save on raw materials. We use renewable energy. Our company is built on transparency, fairness and honesty. We build on these foundations with guaranteed quality, steadfastness and reliability. We propagate these values on the shop floor, in our daily activities, within our organization and beyond. **For a world worth having. Powered by us.** 

## Carbon-neutral production

Since 2001, we have been regularly installing solar systems at our headquarters in Germany. They cover 38% of our energy needs. The rest of our energy also comes from renewable and local sources. Our energy supply is thus completely carbon-neutral.

### Leader in the energy transition

SMA inverters, with a total capacity of more than 100 GW, avoid the emission of 59 million tonnes of CO<sub>2</sub> per year worldwide.



The Sunny Central UP central inverter provides 50% more output with the same weight and volume as the Sunny Central 3000-EV, previously SMA's most powerful inverter.



Our goal for 2025 is to ensure that 90% of the components in our inverters are recyclable.



SMA-Australia.com.au



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