



PLAN

360° APP

SUNNY DESIGN  
SMA SHADEFIX



SMA SMART CONNECTED

SUNNY PORTAL

360° App  
OPERATE

WARRANTY EXTENSION  
SMA SERVICE LINE & ONLINE SERVICE CENTER  
360° APP

SERVICE

**SMA 360**   
Professional Support

# SMA is more than an energy specialist.

With over 40 years of experience, SMA is able to offer energy systems that are both reliable and durable in the long run. Moreover, our portfolio is completely modular. But as a partner, SMA is so much more. Learn more about our philosophy: a comprehensive service package that puts the installer first - 360° Professional Support.

## **What does 360° support mean?**

Guidance from A to Z. From training to online tools and marketing support: we work by your side.

# SMA 360° app for PV experts

## Everything in one app

**It starts with the app:** from initial customer contact through the planning and offering to the successful sale and servicing of SMA Energy Systems. The SMA 360° app is your companion in your daily work, allowing you to provide private and commercial customers alike with a range of tailored systems and services.

### What can you do with the app?

#### Plan:

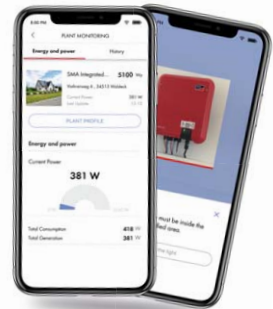
- Gather customer and consumption data on-site.
- Simulate energy balances.
- Visualize savings and issue professional quotations on the spot.

#### Operate:

- Use QR codes for step by step (and easy) commissioning or to quickly access the inverter data when on-site.
- Monitor your whole portfolio via a handy overview, wherever you are.

#### Service:

- Solve problems before they arise by receiving alerts. In case of default, access detailed descriptions and easy-to-follow repair instructions to offer an efficient service, even in off-line mode.



# Plan

The easy way to plan and sell PV systems.

360° app



## Sunny Design

Sunny Design makes designing solar power systems a piece of cake.

- Perform an extensive simulation, taking into account every important variable.
- Provide your customers with optimum support during the decision making process.
- Attractive and simple interface.
- Entirely free of charge.



## SMA Shadefix

It is not always possible to prevent dormers, chimneys, or trees from temporarily casting a shadow on solar panels, reducing the energy yield.

- SMA Shadefix is a free inverter software that optimizes the yield in all circumstances.
- Reduce installation work and maintenance and greatly reduce the risk of fire and accidents by eliminating the need for additional electronics on the roof.

## Modular Portfolio

Our systems are completely modular and therefore fully adaptable to your customer's specific situation. If that situation changes later, you can easily expand or adapt the system. An SMA energy system is therefore future-proof.



# Operate

Commission and monitor PV systems more easily than ever.

## 360° app



### SMA Smart Connected

Solve problems quickly and efficiently thanks to SMA Smart Connected.

- Proactively receive the correct diagnosis in the event of a fault.
- If a replacement device is required, SMA automatically supplies a new inverter after fault diagnosis.



### Commissioning Assistant

With SMA, commissioning is as easy as scanning the inverter QR code via the 360 app and let yourself be guided by our smart commissioning assistant.



### Sunny Portal

The Sunny Portal system monitoring function gives you instant, round-the-clock access to all the most important system data. You can analyze measured values and clearly visualize and compare yields. Better still, all this information is available on the go in the 360° app.



# Service

Offering customers a wider range of services.

360° app



## Online Service Center, Service Line and Knowledge Center

Whether you need personal assistance or you prefer to tackle problems by yourself, we have the solution for you.

- Consult the Online Service Center, first aid for questions and all-in-one service platform.
- For personal support you can contact our Service Line.
- All our technical information is also conveniently bundled in our Knowledge Center.



## Warranty Extension

Your customers also have the option of extending their warranty beyond the 5-year manufacturer warranty.

- Your customers are assured of minimal downtime.
- In the event of a fault, we guarantee optimal service and, if necessary, a completely new replacement inverter.

## Warranty Program

Starting in 2021, on top of the 5-year manufacturer warranty, we will be providing an additional 5 years of warranty to the customer if they register their home inverter.\*

Encourage your customers to seize this opportunity and you can both enjoy the added peace of mind.

# Going one step further

## **SMA Solar Academy**

All over the world, the SMA Solar Academy provides advanced product, system, solution and service training tailored to participants' needs. By means of physical or digital sessions, our experts will help you enhance your PV knowledge and skill set and set you up for success in an ever-changing solar industry.





**SMA-Solar.com**



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